



# Chief Operating Officer (iGaming)

WN Talents

## Job Overview

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**Job Type:** Full Time  
**Location:** Remote work  
**Website:** <https://talentsingames.com/>

## Description

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**WN Talents** is in search of **COO** for our client with experience in the iGaming domain.. Our client acts as a reliable partner in building an IT team for the development of its own B2C/B2B platform in the iGaming industry. Our client's goal is to attract the best market expertise to implement a top-tier product in the platform segment.

### **Responsibilities:**

Building and implementing the company's operational strategy with regard to its business goals;  
Setting tasks for top management (C-Level, Heads) and close communication with CEO;  
Experience in leading a team of more than 100 people, ensuring the efficient operation of the operations department;  
Managing key metrics such as profit (Net and Gross Profit), expenses and income;  
Assessing the company's risks and opportunities in project implementation;  
Organization of international iGaming activities from scratch: from creating a legal entity to forming a key team and obtaining licenses;  
Development and implementation of the strategy for 1-3 years, including financial model, budget and unit economics;  
Development and launch of own iGaming products from scratch, as well as selection and customization of turnkey products;  
B2B/B2C interaction, preparation of merchandising/marketing materials  
Implementation and training of goal setting using Objective and Key Results (OKR) methodology.  
Implement and train teams in agile practices (Scrum, Kanban).  
Implementation and training of systematic hypothesis work (Hypothesis-Action-Data-Insights, Build-Measure-Learn, Plan-Do-Check-Act).  
Launching and development of its partner network  
Launching and developing media buying team with traffic sources: PPC, FB, UAC, InApp;  
Working with the company's internal budget and project risk assessment.

### **Requirements:**

Proven experience of 3 years or more in a senior management position within the iGaming industry.  
Deep understanding of iGaming operations including gaming platforms, regulatory requirements and market trends.

Excellent leadership and management skills with the ability to inspire and motivate teams.  
Strategic thinking with a proven track record of driving business growth and achieving operational excellence.

Exceptional communication and interpersonal skills with the ability to build effective relationships at all levels.

Results-oriented with a focus on delivering concrete results and increasing productivity.

**Conditions:**

Competitive compensation based on interview results;

Contract-based employment (self-employment or individual entrepreneur) with a legal entity in Cyprus;

Paid vacation;

Remote work from anywhere in the world;

Modern equipment;

Flexible corporate package after the probationary period: medical, education, and sports compensation, and much more.

Last updated: 14.06.2024