



# Sales/partner Relations manager (recruitment agency)

WN Media Group

## Детали

---

**Тип занятости:** Полная  
**Регион:** Удаленная работа  
**Веб-сайт:** <https://wn.media/>

## Описание

---

**WN Media Group** is the founder of an entire B2B ecosystem for the game industry. The company runs several large projects, including the **WN Talents** — gamedev recruitment agency. The company is growing rapidly, unlocking new regions for active expansion. That's why we are looking for a sales / partner relations manager to join the team.

The core responsibility of a **sales / partner relations manager** is to find new partner companies and sell various solutions and recruiting agency opportunities

**Responsibilities will include the following:**

- finding companies online and offline and identifying their business goals;
- preparing commercial offers;
- selling of recruitment agency services;
- maintaining CRM;
- managing closed deals (preparing paperwork, controlling deadlines, ensuring timely services delivery);
- incoming recruitment requests processing;
- communicating with partners on a regular basis.

**Key abilities and skills required:**

- fluency in both spoken and written English (excellent grammar skills & ability to express your thoughts clearly);
- minimum of 1 year of experience in international sales;
- proactive approach & desire to achieve the best results;
- great communication skills & flexibility.

***We expect that a perfect candidate has experience working with recruitment agencies***

**We offer:**

- working in a team of a well-known brand in the game industry;
- fixed salary + sales commission;
- opportunity to grow and expand professional skills with the top team;
- creative, non trivial, and rewarding challenges to take on;
- flexible working hours;
- lack of bureaucracy;
- quick decision making and ability to make a difference;

— opportunities for building a personal brand.

Последнее обновление: 20.11.2024